# **MANESSA LORMEJUSTE**

Manessa is a skilled and enthusiastic product developer with 7+ years in beauty and personal care product development and formulation. She is a recognized leader in the industry, earning a spot as one of <u>LinkedIn's Top Voices</u> in beauty. Manessa is seeking a role where she can apply an advanced skill set from R&D, a passion for all things beauty, and a record for delivering consumer-centric award-winning innovations.

#### **CORE COMPETENCIES**

- · Product formulation and development experience across skin, hair & body categories
- · Maintains an active pulse on latest innovations in ingredients and formula capabilities through industry network
- Creative individual who can conceptualize and innovate new product proposals ahead of current trends
- Ability to effectively communicate technical projects to a non-technical audience at various levels of seniority
- Expert in clean, safe, and sustainable beauty product development
- · Superior sensorial and texture expertise for leave-on and rinse-off technologies
- Adept in olfactive evaluation to elevate overall product experience

#### PROFESSIONAL EXPERIENCE

#### **BEAUTYCOUNTER**

### Senior Product Development Manager | August 2022 - September 2023

- Independently manage product development cycle for **30**+ projects across skin, hair & body for core and holiday assortment including new product launches, product reformulations, and repacks
- Own the entire product development lifecycle: initial concept brief, formula development with internal R&D team and external contract manufacturers, formula tech transfer, and first production approval
- Create and present product concepts for 2YR innovation pipeline based on key growth opportunities, forecasted market trends, and consumer demand
- Lead fragrance development with top fragrance houses to support active product launches and the creation of an internal fragrance library to maintain accurate record of fragrances used in the portfolio
- Spearhead all formula safety testing in preparation for launch in accordance with internal safety, regulatory, and quality guidelines
- Implement stage gates to ensure effective completion of project milestones to maintain timelines
- · Lead & design instrumental, clinical, and consumer sensory studies with testing facilities
- Leverage formulation experience to bridge the technical gap between external vendors and crossfunctional teams such as brand, packaging, and sourcing
- Manage a direct report to drive successful delivery of key projects and initiatives
- Adhere to the beauty industry's most restrictive substance list with 2800+ banned ingredients known as The Never List™ by Beautycounter

#### **FORMA BRANDS**

# Senior Product Development Manager | August 2021 - February 2022

- Independently managed product development cycle for **30**+ SKUs through multiple strategic contract manufacturers ranging across hair, skin & body categories
- Partnered with contract manufacturers to strategize and ideate on formulas with keen attention to performance, key attributes, and innovative ingredients
- Developed clean, vegan, and sustainable formulas for skin, hair, & body with specificity to Sephora, ULTA
  & Credo ingredient guidelines
- Conceptualized 2YR product innovation roadmap for several brands categories across key consumer demographics, market segments & retailers
- Worked exclusively with fragrance houses to create custom fragrances for use in various product applications

# **MANESSA LORMEJUSTE**

#### PROFESSIONAL EXPERIENCE

#### L'OREAL USA

### Senior Chemist - Skin Care | January 2020 - February 2021

- Independently managed **15-20** projects ranging from new product developments, product renovations, raw material replacements, and competitor analysis
- Managed the complete life cycle of product formulas from brief to launch for technologies including cleansers, MUR, toners, masks, and wipes
- Demonstrated understanding of product category and market segmentation differences for global brands across luxury, mass, and active cosmetics
- Liaised cross-functionally with marketing, creative, sourcing, safety, regulatory, and manufacturing to ensure all milestones of development were met for launch
- Implemented new innovative active ingredients to push forward compelling ingredient stories to be emphasized in new product launches
- Worked strategically with brand product development teams to identify gaps in product offerings and align on desired product performance and critical claims
- Analyzed competitive landscape by mapping competitor launches, technologies, hero ingredients, and sensory performance
- Supervised group of chemists on daily formulation needs and outstanding requests

# Chemist - Hair Color & Care | July 2017 - December 2019

- Independently managed 12-15 projects ranging from new product development, raw material replacements, and strategic initiatives as the principal product formulator
- Launched 50+ hair color and care products for global professional brands: Redken, Matrix, Pureology
- Collaborated cross functionally with safety, regulatory, microbiology, and fragrance teams to ensure product development is on track for launch
- Prepared and issued documentation to attest that the safety and efficacy of products meet internal and external regulatory standards prior to launch

## **EDUCATION**

## **RUTGERS, THE STATE UNIVERSITY OF NEW JERSEY**

Master of Business & Science - Personal Care Science Bachelor of Arts - Chemical Biology (major) French (minor)

# CERTIFICATIONS

- DeepLearning: AI For Everyone
- Rutgers University Sustainability Leadership
  Green Supply Chain Management

#### **AFFILIATIONS**

Cosmetic Executive Women (CEW) | Member New York Society of Cosmetic Chemists | Member Savannah College of Art & Design (SCAD) | Guest Lecturer

#### **PRODUCT AWARDS**

- 2021 Allure Best of Beauty
  - CeraVe Acne Control Cleanser
- 2020 Allure Breakthrough Beauty
  - Matrix Dark Envy Shampoo

### **SKILLS**

# **TECHNICAL**

Beauty Product Development Creative Writing Cosmetic Product Formulation Data Analysis & Visualization Formula Processing Improvement

### **APPLICATIONS**

Asana - Project Management Microsoft Office 365 Mintel - Trends & Market Data UL Prospector - Ingredients WGSN - Trend Forecasting

# **LANGUAGES**

English Native Speaker French Working Proficiency

# **CONTACT INFORMATION**